



**FOR IMMEDIATE RELEASE**

**NYLX Partners with Mortgage Harmony**

*NYLX LoanDecisions will utilize HarmonyLoan™ to increase lender and borrower satisfaction*

**TYSONS CORNER, VA. September 28, 2011** (PR Web) – Mortgage Harmony Corp., a provider of innovative residential mortgage products, today announced that NYLX will partner with them to incorporate the HarmonyLoan™ into the NYLX LoanDecisions platform. The HarmonyLoan aligns the interests of consumers and mortgage originators in a way that is unprecedented in the industry. LoanDecisions provides real time product eligibility and loan pricing information to mortgage lenders. This partnership will offer lenders the ability to access HarmonyLoan pricing options for borrowers that qualify. Originators will be able to view best execution offers plus be able to select Mortgage Harmony products through LoanDecisions' analytic and pricing displays. The workflow from pricing to lock will remain consistent.

“When we became aware of the HarmonyLoan, we were very excited about its unique value for both mortgage lenders and borrowers,” said Lou Altieri, NYLX President. “As the exclusive loan product and pricing engine providing access to these products, we feel we can help lenders increase borrower satisfaction and close more loans. NYLX is very delighted to be working with Mortgage Harmony to bring innovation to the mortgage marketplace.”

“Mortgage Harmony is extremely excited to partner with NYLX,” said Jay Patel, Mortgage Harmony's Sales Director. “Their end-to-end secondary marketing solutions will play a vital role in the effective marketing of the HarmonyLoan to consumers nationwide. We are looking forward to creating additional opportunities that will foster growth of both platforms with innovative technology for today's changing mortgage market.”

Mortgage Harmony's mission is to create innovative mortgage products that bring greater continuity to all parties in the process and minimize the lender's timeline between product development and launch to homebuyers. The HarmonyLoan removes the costly inefficiencies of the mortgage process and affords greater economic security. Homebuyers can quickly and easily reset their HarmonyLoan by accessing a state-of-the-art, 24/7 web-based interface and using the One-Click Rate Change™. Upon resetting, they have the advantage of an at-market interest rate. The HarmonyLoan, designed by Mortgage Harmony Corp., allows borrowers to quickly and easily adjust their interest rates as the

market changes, taking advantage of lower interest rates without the expense and hassle of a traditional refinance or new mortgage. They can lower their rate as often as every 120 days with a click of a button, assuming their payment history is solid.

NYLX, through its flagship product LoanDecisions, provides product eligibility and best execution loan pricing for banks, credit unions and mortgage bankers nationwide. This software-as-a-service solution delivers a strong return on investment by giving mortgage professionals tools for compliant loan pricing discussions with borrowers and controls to manage profitability across selling channels. NYLX is committed to staying on the forefront of mortgage pricing technology and delivering even higher value for customers.

### **About Mortgage Harmony Corp.**

Mortgage Harmony Corp. designs, develops and distributes innovative residential mortgage products for mid-size and large banks, credit unions and mortgage companies. Its mission is to create products and services that properly align the economic incentives of all participants of a mortgage transaction and bring long-term stability to the housing finance industry. For more information on Mortgage Harmony and the HarmonyLoan, please visit [www.mortgageharmony.com](http://www.mortgageharmony.com).

### **About NYLX**

NYLX is a market leader for automated mortgage data applications and solutions. From point of sale to secondary market, NYLX makes mortgage investor data actionable, providing our customers a strong return on investment. We give mortgage professionals the unique ability to attract borrowers, adapt to market conditions in real-time, make smarter decisions and achieve better executions on transactions. With over one million pricings per month, our flagship on-demand product eligibility and pricing platform, LoanDecisions, is used by banks, credit unions and mortgage bankers nationwide. Additional information may be found at [www.nylx.com](http://www.nylx.com).

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